

We are building a Promising Future with Materials

CHINA NATIONAL BUILDING MATERIAL GROUP FZE

- A wholly-owned subsidiary of China National Building Materials Group
- National overseas warehouse The largest Chinese-funded enterprise in Jebel Ali Port

Four main products

Building Materials | Oli & Gas | Vehicle | 5G Communications

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CNBM At A Glance

Overview of UAE, Jebel Ali Free Zone

China National Building Material Group FZE introduction



Part I

CNBM At A Glance



CNBM At A Glance

- China National Building Material Group Co., Ltd. (CNBM)The largest comprehensive building materials industry group in the world.
- A central enterprise under the State-owned Assets Supervision and administration Commission of the State Council;
- It has been listed in the Fortune Global 500 list for 12 consecutive years and ranked 196th in 2022, ranking first in the global building materials enterprise list;
- In 2022, China National Building Materials Group will officially transform into a state-owned capital investment company;
- By the end of 2021, it has total assets of more than 640 billion RMB, annual operating income of more than 410 billion RMB, and a total of 200,000 employees. It has 14 listed companies, including 2 overseas listed companies.



CNBM At A Glance

7 PRODUCTIONS ARE NO.1 IN THE WORLD:

Through joint reorganization and structural adjustment, China National Building Materials Group has formed a "tripod straight" business pattern of basic building materials, new materials, engineering and technical services, and has a complete material industry system.

LEADING INDUSTRIALS SCALE

Production capacity 520 of cement clinker is million tons

Production capacity

Commercial concrete 460 million m³

Production capacity 2.75 of gypsum board is billion ma



Glass fiber production capacity

2.74

Fan blade production capacity

16

market share of cement international engineering

65%

market share of glass international engineering



Annual production capacity of ultra-thin electronic float glass is

Annual production capacity of carbon fibre is

Lithium battery film production capacity of

capacity of ultra-high voltage ceramic tiles is

Production capacity of melting and casting refractory materials

6k



Overseas warehouse "1335" strategic development plan

1 Strategic Positioning

China National Building Materials Overseas Operation Platform

3 Main Products

Building materials, new materials, equipment and technology

3 Regional Market

Middle East, Africa, Southeast Asia

5 Business Model

Distribution logistics | Warehouse Operations | Building materials Processing | Engineering Services | Investment in mergers and acquisitions





Part II Overview Of UAE, Dubai Jebel Ali Free Zone



Emirates of UAE and History





UAE Economic Overview





Population

10.05 million, 89% of foreigners (2022)



GDP per capita

\$74240 (2021 No.6 in the world)



Total import and export volume













\$277.2 billion (2021)



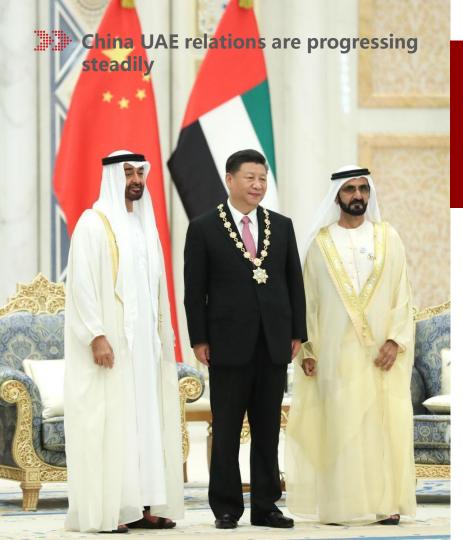
\$410.1 billion (2021)

Export value

\$228.3 billion (2021)

According to the 2021 World Competitiveness Ranking, it is also one of the top ten countries in the global 425 global indices, with the UAE ranking first in several economic sectors such as finance and taxation, economy, advanced technology and energy.

The UAE is the world's 8th largest oil producer, with proven oil reserves of 97.8 billion barrels, or about 6% of the world's total. Abu Dhabi oil reserves account for 94% of the UAE's oil reserves.















Diplomatic Relations

China Sets up Consulate

Dubai and Crown Prince Shanghai tied for of Abu Dhabi General in Dubai the friendship city Visits China

President Xi Jinping Visit the UAE

China UAE relations have become a model for China's relations with Middle East countries.







China UAE relations are increasingly close



300,000

people

4200

13 Cities

The number of Chinese in the UAE

Currently, 300,000 Chinese living in UAE, the vast majority of whom live in Dubai, 10% of Dubai residents are Chinese!

Operate Chinese-funded enterprises in UAE

It has increased from 18 in 2005 to more than 4200 at present. In Dubai Dragon Mart, more than 1700 of the more than 5000 shops are operated by Chinese merchants. Dubai Jebel Ali Free Zone has settled more than 250 Chinese enterprises, and its scale is still expanding.

Cities with direct flights to Dubai

There are more than 100 flights between China and Dubai every week. Currently, there are 13 cities with direct flights to Dubai, including Beijing, Chengdu, Chongging, Guangzhou, Kunming, Shanghai, Shenzhen, Urumgi, Wuhan, Yinchuan, Zhengzhou, Hong Kong and Taipei.

No.2

China ranks as the second largest source of real estate investment in Dubai

In 2020, Chinese investors became the second largest investor group in Dubai's property market, up four places from 18 years. Indians are the country with the most foreign investment, followed by Chinese, British, Pakistani and French.

The largest trading partner

In 2020, the volume of non-oil foreign trade exceeded US\$47.373 billion, and in 2021. China UAE trade volume rose sharply, breaking through the US\$70 billion mark, an increase of 46.6%, the highest in history. The UAE continues to maintain China's position as the second largest trading partner and largest export market in the region.



Jebel Ali Free Zone Integrated port and logistics hub in the Middle East

The largest port in the Middle East

Since1979

Industrial clusters

Food, automotive, chemical, logistics, trade 25%

Dubai GDP Contributi on rate

World's 1st

Passed ISO9000 international certification 57km²

Occupy an area 57 square kilometers

150,000

Jobs

More than 8000

Enterprise settled About 100 companies are Fortune 500

13.5 million

(2020) Standard containers \$1042亿

Annual trade volume

50%

Accounted for Dubai's total exports

PREFER ENTIAL POLICY

- · 100% foreign ownership
- · Import or re-export duty 0%
- · 0% corporate tax in 50 years
- · Personal income tax 0%
- · No restrictions on repatriation of capital and profits
- · No restrictions on hiring foreign employees
- · No cumbersome bureaucratic procedures
- · No currency restrictions
- Easy registration





Part III

China National Building Material Group FZE

- 1. Company profile
- 2. Major developments
- 3. Market focus
- 4. Main business sectors and products
- 5. Four main products
- 6. Our team

- 7. Platform, localization, overseas warehouse three advantages
- 8. Business cooperation (partial)
- 9. Collaborative projects and partners (partial)
- 10. Business silhouette
- 11. Corporate culture —— employee style





China National Building Material Group FZE:

is an important part of the comprehensive foreign trade service platform of China National Building Materials Group, a Fortune Global 500 company, and is a wholly-owned subsidiary of CNBM Overseas Economic Cooperation Co., Ltd.

Registration time and place:

In 2004, it was registered and established in the JAFZA, Dubai, UAE. In 2011, the construction of the Dubai overseas warehouse was started, and it was completed and put into use in 2013.

Area and facilities:

52,188m², ancillary facilities: 24-hour video surveillance system, warehouse unloading platform, parking shed, fire pump room, generator room, electric control room, computer room, etc.;

In 2019, it was rated as a national overseas warehouse by the Ministry of Commerce.

Jebel Ali Free Trade Zone is the largest port in the Middle East, We are the largest

Chinese enterprise in JAFZA.



② Major developments









2004Company incorporation

2011

Construction of overseas warehouse began

2017

Signed the first public overseas warehouse agreement

2021

Won the standardization level of China's public overseas warehouses

2010Sign a land lease agreement

2013

Overseas warehouses put into operation

2019

The first batch of national-level public platforms for international marketing services





Pro 中建材工业品海外(阿联首)营留

首批国家级 示营销服务公共平

中华人民共和国商务部对外贸易司





(4) Main business sectors and products

Overseas Territorial operations

Five business segments

Distribution and logistics

- 1. Traditional building materials wood, steel, mechanical and electrical equipment, security inspection equipment, labor insurance hardware, etc.;
- 2. Self-operated products MDF, plywood, formwork, white wood, etc. are the largest local suppliers;
- 3. Agency and consignment products FAW heavy trucks, Nippon pipes, cables, vehicles, generators, loading equipment, etc.;
- 4. Oil and gas products oilfield services, base oil, lubricating oil, diesel distribution, carbon black, petroleum equipment, etc.;
- 5. Export of territorial products oil and gas, steel, etc.;

Warehousing operations

- 1. Industrial Park Operation
- 2. Warehousing, consignment, customs clearance, logistics3. Container and bulk carrier bookings enjoy centralized procurement prices

Building materials Processing

1. Color stone tiles, steel, wood

Engineering services

- 1. Supply Chain of Housing Construction Road and Bridge Engineering Materials
- 2. Material supply chain in petroleum engineering
- 3.5G communication equipment engineering services

Investment in mergers and acquisitions

- 1. Equity cooperation
- 2. High-quality asset mergers and acquisitions

Agency brand

FAW Jiefang Heavy Truck, Rifeng Pipe Industry, Ziguang Lighting, FAW Honggi, AGG Generator Sets, Baker Hughes, ADNOC Base Oil and Lubricant, Diesel Business, etc. Currently, nearly 100 domestic and foreign companies have settled in CNBM Dubai overseas warehouses:

Emerging industries

New energy vehicles, new energy storage batteries, power generation glass, etc., from photovoltaic integration to new houses, concentrate the group's superior resources and practice the group's main business.





5 Four main products



1. The company's timber product business has been launched since 2004, with more than 52,000 square meters of self-built warehouses, and the average monthly stock reserve inventory is 10,000 cubic meters; the timber product is the largest local supplier, with an annual sales volume of about 100,000 cubic meters.

——Our MDF, plywood, formwork, white wood, hardwood, etc., products are sold to GCC Gulf countries and African countries; Purchasing channels throughout Europe, Africa, North America, South America, Southeast Asia;

2. The annual sales volume of metal products (including steel, cables, etc.) is about 100,000 tons;

3. The annual sales volume of crushed stone products is about 1.2 million tons:

4. With the advantages of high quality and low price and perfect supply chain, we provide customers with fast and safe services.













⑤ Four main products

Vehicle Products

Category	Range	Cumulative sales
Project channels	Construction Project	>200 units
Re-export vehicles	GCC agents, distributors	>2000 units
Heavy construction vehicles	Construction Project	>100 units

Since the end of 2020, we have sold various vehicles more then 2,300 units

Agent brand: FAW Jiefang heavy truck, FAW-Volkswagen;

Sales brands: Hongqi, Toyota, Mercedes-Benz, Mitsubishi, Lexus, Volkswagen ID, Changan ESTAR;

Sales area: Middle East, Africa, China;

Marketing features: entrepot trade, parallel import and export, warehousing and consignment,

project delivery, etc.;

Since 2020



EV CARS





EV CARS SPARE PARTS





















(5) Four main products



Diesel distribution: Annual trading volume is approximately 5 million gallons; It mainly supplies engineering projects and construction sites of Chinese-funded central enterprise in the United Arab Emirates:

Lubricant distribution: Annual trading volume is approximately 1 million gallons, Mainly used in Iraqi oil fields, CNBM overseas cement plants, Waste heat power plants;

Base oil/ carrier oil distribution: Annual trading volume is approximately 2 million gallons, Mainly used in major domestic lubricating oil and blended oil refineries in China.

LPG wholesale: Annual trading volume is approximately 100,000 gallons;

CRM distribution: xanthan gum,PAC-L,CaCl2, Petroleum coke and other chemical raw materials, Mainly used in various oil and gas refineries, smelters, coal plants, etc;

Oilfield services: The annual trading volume of equipment accessories is about 70 million Dhs, mainly serving in Iraq's major international oilfield projects, CNOOC, PetroChina, Zhenhua Petroleum, EBS oilfield and other international oilfields, and supporting construction machinery, oilfield casing, oilfield downhole tools, fracturing tools and other products.





















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⑤ Four main products



Annual sales of 5G equipment: 10,000 units

Develop 5G markets in the UAE, Oman and Middle East countries
with our partners, In-depth service to industry customers. Provide 5G
professional terminal equipment, integrated scheduling system, and
Internet of Things management platform to the public safety industry,
manufacturing industry, and SMB. 5G industry CPE, 5G industrial
gateway, elevator security IoT gateway, vehicle network gateway,
network rapid deployment equipment, 5G industry module and other
Internet of Things solutions.



































More than 75% of employees are locally recruited in Dubai;

Functional team: mainly Chinese employees;

Localized operation

Sale Team: Chinese + Indian + Filipino employees; **Field operations team:** Pakistani employees.





Issued by the State Council 《Notice on Recognition of the First Batch of National Public Platforms for International Marketing Services》(Trade Letters NO. [2019] 572). In order to promote the construction of a strong trade country, ensure steady and high-quality growth in foreign trade, The Ministry of Commerce identified 6 platforms including SinoPro of CNBM INTERNATIONAL CORP. the (UAE) Marketing Service Center of CNBM International Trade as the first batch of national international marketing service public platforms.



Platform, localization, overseas warehouse three advantages



Central Government-led Enterprise, 7 trustworthy

China National Building Materials Group ranks first among global building materials companies;



Standardized administration, procurement compliance

The business team is well versed in local policies, regulations and building standards;



Deep cultivation in the Middle East, Radiation to the African market

More than 200 cooperative engineering contracting projects in the Middle East and Africa;



Abundant supply Centralized procurement

Sufficient supply of goods, centralized procurement for customers at the source of goods, saving costs.

Advantages of overseas warehouses



1. It is possible to plan and arrange production and transportation links in advance to avoid sudden risks encountered in production and transportation, such as shutdowns and transportation interruptions caused by the pandemic in recent years;



2. By transferring inventory abroad for warehousing, it is closer to market demand and has more sales opportunities;



3. By moving forward inventory, it meets the requirements of customer's after-sales service such as return and exchange, maintenance, etc., to enhance customer's satisfaction;



4. Is able to further enhance the overseas visibility of quality products through spot trade.

Practical solutions for Chinese "going global" enterprises

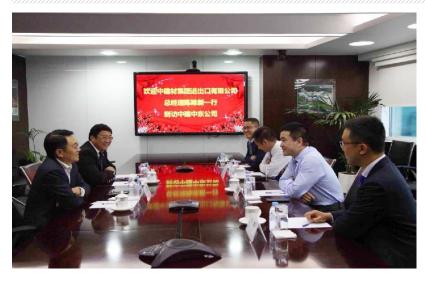
Problems such as Upfront costs high .
Less experience in overseas.
operations .

Long distribution period.

***** *****

Centralized supply for CSCME

Mr. Yongxin Chen, General Manager of China National Building Materials & Equipment import & Export Corporation, and Mr. Tao Yu, general manager of China State Construction Engineering Corporation Middle East, signed a cooperation agreement, both reach consensus on matters such as central supply and other related ancillary services.







® Business cooperation (partial)

Signed an exclusive agency agreement with Rifeng

The company and Rifeng Enterprise Group Co. Ltd in the Chinese National building materials Dubai overseas warehouse signed the UAE, Oman, Iraq, Saudi Arabia exclusive agency. The pipeline products include PP-R pipe, ground heating pipe, central water distribution system, PVC drainage pipe system and PVC threading pipe system, etc. By signing of the contract between the two parties, this brings us into play the technical advantage and cost advantage of Rifeng in manufacturing, in additional It shows the great value and advantages of CNBM Dubai Overseas Warehouse in localized operation, overseas marketing and sales, and truly achieves "professional people do professional things".







***** *****

Push red flag car Brand Development in the UAE

China National Building Materials Group FZE signed a contract with One Road Group and Hongqi vehicle officially entered our overseas warehouse in Dubai. The company promotes the development of domestic brands in the UAE with multiple advantages.





8 Business cooperation (partial)

AGG Power Solutions Business does not fall during epidemic period but rises

AGG is a well-known manufacturer of power generation equipment in the industry and has settled in our Dubai overseas warehouse since 2019. During the outbreak, AGG's business did not decline but rose. The reason is that when domestic shipments are generally affected, AGG inventory in Dubai can be shipped to customers normally, and when affected by the epidemic, customers generally faced insufficient funds. However, when they are unwilling to reduce the user experience brought by European and American brands, Chinese brands like AGG, which have reliable product quality, similar functions, and relatively low prices, have become the first choice of customers. As a customer's first choice, AGG sales are rising against the market. Currently AGG is still seeking cooperation with CNBM'S overseas warehouses in other countries.





® Business cooperation (partial)

Cooperate with Shandong Port to build a public overseas warehouse for the tire industry in Shandong Province

China National Building Materials Group and Shandong Port jointly build a public overseas warehouse for the tire industry in Shandong Province to serve the development of Shandong tire foreign trade enterprises, promote small, medium and micro enterprises to "borrow ships to go to sea", and further drive domestic brands and innovative products to expand the international market space. Jointly provide comprehensive international trade services such as warehousing, customs clearance, transportation, consignment, and re-export for tire enterprises in Shandong Province, and provide preferential support for enterprises in Shandong Province to expand their export business.







8 Business cooperation (partial)

Develop new energy business Reduce carbon emissions and actively embrace new energy

Our business involves electric vehicle, 5G communication equipment, energy storage equipment, power generation glass, charging piles, solar generators, etc., and has been obtained by the Chinese Consulate General in Dubai, Dubai Jebel Ali Free Trade Zone (JAFZA), Dubai Hydro (DEWA), Dubai Road Transport Authority (RTA), the Jilin Provincial Government, the Changchun Municipal Government, nearly 100 UAE enterprises, CNBM International Corporation and the leaders of the headquarters strongly supported.





Business cooperation (partial)



At present, nearly 100 domestic and foreign enterprises have settled in the Dubai overseas warehouse of CNBM.





The Middle East and Africa region has accumulated more than 200 cooperative projects, including industrial facilities such as ports, railways, power plants, cement plants, residential facilities, public facilities in hospitals and shopping malls, supplying the project with a variety of building materials, machinery and equipment, fuel supplies, etc.











































































Business silhouette

- Consul General Li Xuhang of the Chinese Consulate General in Dubai visited;
- Meeting with Prince of Dubai;
- The Georgian ambassador to UAE visited and negotiated;
- Meeting with the Minister of Tolerance of the UAE;
- Meeting with Chief Executive Officer of UAE Fujairah Free Zone Authority;

- Invited to discuss with the Chairman of the Board of Abu Dhabi Investment Group;
- 7. Meeting with Mr. Abdulla, CEO of the DP WORLD-UAE Region and JAFZA and his management team.











Business silhouette

- 1. Inauguration ceremony of UAE-China Cross-border E-commerce Association
- 2. UNITED AL SAQER GROUP L.L.C. CEO visited
- 3. Ajman Prince and Royal Investment Company team visited
- 4. Meeting with Director of Abu Dhabi Department of Community Development NGO Development Division

























































